



COMPANY PROFILE

China sourcing for hospitality projects.

HOSTSPAN supports hospitality distributors, procurement firms, hotel project teams and commercial kitchen contractors serving Saudi Arabia and the GCC.

Who we are

POSITIONING

HOSTSPAN is a China-based sourcing and supply partner for hospitality operating supplies, back-of-house products and project procurement requirements.

We receive a buyer's BOQ, RFQ, specification sheet or reference image, then structure the sourcing work across supplier screening, specification matching, sample coordination, quality-control requirements, order consolidation and shipment preparation.

01

Saudi Arabia

Primary market focus for hotel, restaurant and commercial-facility supply.

02

China

Supplier development, specification alignment, sample work and shipment preparation.

03

GCC

Regional channel opportunities through distributors and procurement partners.

Product families

01 Housekeeping and lobby

Housekeeping trolleys, laundry carts, luggage trolleys, sign stands, queue stanchions and waste bins.

02 Stainless-steel BOH

Work tables, sinks, wall shelves, storage racks, GN pan trolleys and dish-rack trolleys.

03 Buffet and kitchen smallwares

Chafing dishes, GN pans, beverage dispensers, serving trays, cutlery organisers and utensil sets.

STARTING CRITERIA

The first range prioritises specification-led products with manageable installation and after-sales requirements. Product availability, certification and commercial terms are confirmed for each enquiry.

How an enquiry is handled



Requirement intake

Capture the item, quantity, material, finish, destination, delivery target and required trade term.



Supplier comparison

Approach suitable candidates with one controlled specification and record commercial or technical deviations.



Sample and QC plan

Confirm the reference sample, inspection points, defect criteria, packaging and approval record.



Order preparation

Track production, pre-shipment inspection, consolidation, packing data and export documentation.

Supplier and quality controls

SUPPLIER SCREENING

Product fit Comparable production experience, equipment and processes.

Document review Legal entity, factory address, certificates and test reports.

Commercial fit MOQ, lead time, price validity, packaging and export terms.

Verification Sample review, video or on-site audit, and third-party inspection where required.

INSPECTION POINTS

● Approved sample or drawing

● Material and dimensions

● Appearance and workmanship

● Function and load where applicable

● Quantity, packaging and shipping marks

● Non-conformance record and disposition

What to send for a first review

- 01** A BOQ extract, RFQ, specification sheet, current model or reference image.
- 02** Required quantity by item and whether it is a trial order, project quantity or annual forecast.
- 03** Material grade, dimensions or capacity, finish, colour, branding and packaging requirements.
- 04** Destination city or port, required delivery date, preferred Incoterm and quotation currency.
- 05** Certification, testing, inspection, sample, installation or spare-parts requirements.

Start with 3 to 5 live items for a controlled comparison.

The first response will identify missing specifications and suitable sourcing routes.

Start a sourcing discussion

HOSTSPAN HOSPITALITY SUPPLY

China Sourcing · Project Supply

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Founder

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Business mailbox planned: sourcing@hostspansupply.com

Business mailbox activation is pending domain purchase and DNS setup.